Canadian Library Association Balance Sheet

as at September 30, 2015

ASSETS	Current Month Balance	Opening Year Balance	Net Cha	nge
Cash	126,735	- 6,669		133,404
Short Term Investments	-	-		-
Accounts Receivable	162,385	290,999	-	128,614
Inventory	31,432	34,184	-	2,752
Prepaid	5,000	79,014	-	74,014
Other Prepaids	104,540	100,028		4,512
	430,092	497,557	-	67,465
Capital Assets	177,913	177,913		-
Amortization	- 169,030	- 159,652	- <u>-</u>	9,378
	8,883	18,261	-	9,378
Investments	519,338	695,133	-	175,795
Long Term Prepaids	6,715	6,715		
Total Assets	965,028	1,217,666	-	252,638

Canadian Library Association Balance Sheet

as at September 30, 2015

LIABILITIES	Current Month Balance	Opening Year Balance	Net Cha	
Accounts Payables/Account Liabilities	102,314	211,571	_	109,258
Deferred Contributions	101,998	106,301	-	4,302
SLIC	11,178	10,842		336
Total Liabilities	215,490	328,714	-	113,224
NET WORTH				
Mary Elizabeth Allen	625,510	604,565		20,945
Unappropriated Surplus	- 130,341	19,701	-	150,042
Appropriated Funds				
Children's Book Award	37,029	38,578	-	1,549
Intellectual Freedom	66,087	65,643		444
Research & Con't Education	11,158	12,256	-	1,098
Scholarship	87,282	89,783	-	2,501
Bibliomondialis	6,930	6,995	-	65
Northern Exposure to Leadership	2,427	6,679	-	4,252
Library Advocacy Now	5,715	5,365		350
Young Adult	47	- 44		91
Angela Thacker	4,098	4,816	-	718
Chancellor Group	5,843	5,842		1
Ken Haycock/Advocacy	27,753	28,773	- <u>-</u>	1,020
	749,538	888,952		139,414
TOTAL LIABILITIES	965,028	1,217,666	-	252,637

as at September 30, 2015

ACTUALS SEPT 2015 TOTAL Revenues Membership Conference/Exhibits Member Communications Publication Sales ACTUALS BUDGET FY2015 TOTAL TOTAL TOTAL 117,094	
TOTAL Revenues Membership 316,810 Conference/Exhibits 371,786 Member Communications 2,848	
Revenues Membership 316,810 Conference/Exhibits 371,786 Member Communications 2,848	
Membership 316,810 Conference/Exhibits 371,786 Member Communications 2,848	
Conference/Exhibits 371,786 Member Communications 2,848	
Member Communications 2,848	390,150
,	536,500
Publication Sales 117,094	2,000
	148,350
Networks 3,060	3,060
Awards 4,000	4,000
Operations 1,074	-
Finance	17,000
Total Revenues 825,644 1	101,060

Ex	pe	ns	es
----	----	----	----

Net Income/(Loss)	(150,042)	(131,760)
Total Expenses	975,686	1,232,820
GST	23,782	34,000
Organizational Renewal	86,436	135,000
Finance	77,537	113,700
Operations	132,898	143,950
Governance	66,859	90,595
Partnerships	42,189	54,200
Awards	5,862	11,650
Committees/Task Forces	2,979	9,050
CLA Networks	11,490	13,950
Publication Sales	52,771	69,000
Member Communications	12,382	22,975
Conference/Exhibits	366,957	400,150
Membership	34,082	50,750
Advocacy: Influence Public	34,519	47,600
Champion Library Values	24,943	36,250

Goal Area 1: Champion Library Values

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Cdn Library Month TOTAL REVENUE	<u> </u>	-
EXPENSES		
Salaries & Benefits	18,193	26,400
Contract Personnel	-	-
Impact Public Affairs	6,750	9,750
Cdn Library Month	-	-
Materials Produced	-	-
Travel & Meetings	-	100
Postage		-
TOTAL EXPENSES	24,943	36,250
NET INCOME/(LOSS)	(24,943)	(36,250)

Goal Area 2: Advocacy: Influence Public Policy

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Other Income TOTAL REVENUE	<u> </u>	-
EXPENSES		
Salaries & Benefits	9,123	13,250
Contract Personnel	-	-
Impact Public Affairs	25,384	34,250
Materials Produced	-	-
Travel & Meetings	12	100
Postage	<u> </u>	-
TOTAL EXPENSES	34,519	47,600
NET INCOME/(LOSS)	(34,519)	(47,600)

Goal Area 3.1 Member Engagement: Member Services

	ACTUALS SEPT. 2015	DRAFT BUDGET FY2015
	TOTAL	TOTAL
REVENUE		
Member Fees-Personal	69,410	115,650
Member Fees-Institutional	247,400	274,500
Other Income	-	
TOTAL REVENUE	316,810	390,150
EXPENSES		
Salaries & Benefits	34,036	50,250
Contract Personnel	-	-
Travel and Meetings	18	-
Postage and Shipping	28	500
Materials Produced	-	-
Promotion		-
TOTAL EXPENSES	34,082	50,750
NET INCOME/(LOSS)	282,728	339,400

Goal Area 3.2 Member Engagement: Conference/Exhibits

DEVENUE	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Advertising	1,850	2,500
Registration	205,555	292,700
Events	640	3,200
Booth Space Rentals	126,828	185,100
Donations /Other Income	36,913	53,000
TOTAL REVENUE	371,786	536,500
EXPENSES		
Salaries & Benefits	22,312	22,400
Conference Committee	1,362	3,500
Contract Personnel	106,573	111,900
Travel and Meetings	2,048	4,100
General Expense	542	1,750
Insurance	-	-
Postage and Shipping	140	1,000
Promotion	-	-
Conference Program	3,700	6,000
Translation	32	<u>-</u>
Meeting Facility Costs	79,347	82,000
Call for Proposals	1,074	2,000
Signs/Badge Holders	1,735	2,500
AV/Handouts	43,083	49,000
Speakers	6,325	6,500
Food and Beverage	80,431	96,500
Entertainers/Decoration	-	-
Onsite Equipment	-	4,900
Local Committee	4,052	3,000
Complimentary Registrations	8,790	-
Students to CLA	5,411	3,100
Deposits		
TOTAL EXPENSES	366,957	400,150
NET INCOME/(LOSS)	4,829	136,350

Goal Area 3.3 Member Engagement: Member Communications

	ACTUALS SEPT 2015	DRAFT BUDGET FY2015
	TOTAL	TOTAL
REVENUE		
Subscriptions/Sales	-	-
Feliciter Advertising	-	-
Other Income	2,848	2,000
TOTAL REVENUE	2,848	2,000
EXPENSES		
Salaries & Benefits	3,056	4,550
Contract Personnel	7,308	12,450
Postage and Shipping	17	-
General Expense	-	-
Website/Listserv	2,001	5,725
Production Costs	<u> </u>	250
TOTAL EXPENSES	12,382	22,975
NET INCOME/(LOSS)	(9,534)	(20,975)

Goal Area 3.4 Member Engagement: Publication Sales

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Sales Career Advertising	60,372 46,463	78,200 57,500
Banner Advertising	40,403	2,500
Postage and Handling	4,870	5,550
Royalties and Other Income	5,389	4,600
TOTAL REVENUE	117,094	148,350
EXPENSES		
Salaries & Benefits	6,570	11,050
Contract Personnel	1,825	-
Postage and Shipping	9,097	8,150
Brokerage Charges	970	-
Travel & Meetings	-	500
Promotion	-	300
Royalties	1,322	2,400
Cost of Goods Sold	31,637	44,800
Inventory Write-Offs/Write-Downs	1,350	1,800
TOTAL EXPENSES	52,771	69,000
NET INCOME/(LOSS)	64,323	79,350

Goal Area 3.5 Member Engagement: CLA Networks

		DRAFT
	ACTUALS	BUDGET
	SEPT 2015	FY2015
	TOTAL	TOTAL
REVENUE		
Other Income	3,060	
TOTAL REVENUE	3,060	-
EXPENSES		
Salaries and Benefits	9,205	13,250
Contract Personnel	-	-
Networks	2,285	700
Webinars	 _	-
TOTAL EXPENSES	11,490	13,950
NET INCOME/(LOSS)	(8,430)	(13,950)

Goal Area 3.6 Member Engagement: Committees/Task Forces

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Other Income TOTAL REVENUE	<u> </u>	-
EXPENSES		
Salaries and Benefits	2,741	3,850
Contract Personnel	-	-
Copyright	-	200
Finance	46	3,500
Other	192	1,500
TOTAL EXPENSES	2,979	9,050
NET INCOME/(LOSS)	(2,979)	(9,050)

Goal Area. 3.7 Member Engagement: Awards

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE	TOTAL	TOTAL
Other Income TOTAL REVENUE	4,000 4,000	4,000
EXPENSES		
Salaries and Benefits Contract Personnel	1,824 -	2,650
Outstanding Service Lib. CLA/OCLC Innovation	1,166 1,195	2,000 2,000
CLA/ A MacDonald CLA Emerging Leader CLA (Intellectual Freedom	718 699	2,000 2,000
CLA/Intellectual Freedom General Expenses TOTAL EXPENSES		500 500 11,650
NET INCOME/(LOSS)	(1,862)	(7,650)

Goal Area 4 Partnerships

	ACTUALS SEPT. 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Other Income	<u> </u>	
TOTAL REVENUE	<u> </u>	
EXPENSES		
Salaries & Benefits	18,245	26,400
Contract Personnel	-	-
President Grant	3,753	5,000
Travel & Meetings	3,344	5,000
Books/Subscriptions	115	50
Fees/Dues/Memberships	16,732	17,000
Accreditation	-	250
Other Travel Representation	-	500
General Expense	<u> </u>	
TOTAL EXPENSES	42,189	54,200
NET INCOME/(LOSS)	(42,189)	(54,200)

Goal Area 5.1 Organizational Excellence: Governance

	ACTU SEPT. TOTA	2015	DRAFT BUDGET FY2015 TOTAL
REVENUE			
Other Income TOTAL REVENUE		-	-
EXPENSES			
Salaries and Benefits	0	37,743	56,725
Contract Personnel		200	-
Conference Calls		658	500
Travel and Meetings		15,474	21,500
Postage and Shipping		61	150
Legal Fees		4,064	4,000
Hiring Costs		4,823	4,550
Staff Prof Dev't		-	1,000
Elections		1,242	-
AGM		713	-
Insurance		1,219	1,670
General Expense		662	500
TOTAL EXPENSES		66,859	90,595
NET INCOME/(LOSS)		(66,859 <u>)</u>	(90,595)

Goal Area 5.2 Organizational Excellence: Operations

	ACTUALS	DRAFT BUDGET
	SEPT. 2015 TOTAL	FY2015 TOTAL
	IOIAL	TOTAL
REVENUE		
Other Income	1,074	
TOTAL REVENUE	1,074	
EXPENSES		
Salary and Benefits	4,639	7,700
Contract Personnel	11,231	9,800
Telecommunications	4,730	6,250
IT Consultants	2,750	9,000
Office Supplies/Photocopying	4,072	10,250
Software Costs	-	500
Software Maintenance	-	-
Rent and Building Expenses	62,714	84,500
Equipment Lease & Maint.	26,715	39,300
Insurance	3,137	4,150
Amortization	9,378	12,500
Outside Storage	3,532	5,000
Young Cda Works-Admin		(45,000)
TOTAL EXPENSES	132,898	143,950
NET INCOME (LOSS)	(131,824)	(143,950)

Goal Area 5.3 Organizational Excellence: Finance

	ACTUALS SEPT 2015 TOTAL	DRAFT BUDGET FY2015 TOTAL
REVENUE		
Investment Income Mary Elizabeth Allan Oper. Fund Other Income/FX TOTAL REVENUE	3,772 3,442 1,757 8,971	15,000 2,000 - 17,000
EXPENSES		
Contract Personnel Postage and Shipping Bad Debt Expense General Expense Bank and Credit Card Charges Investment Manager Fees Legal Fees-Audit Audit Fee TOTAL EXPENSES	45,114 439 900 - 19,891 971 250 9,972 77,537	57,500 500 1,200 150 34,600 6,200 250 13,300 113,700
NET INCOME/(LOSS)	(68,566)	(96,700)

Organizational Excellent: Organizational Renewal

		DRAFT
	ACTUALS	BUDGET
	SEPT. 2015	FY2015
	TOTAL	TOTAL
REVENUE		
Other Income	-	-
TOTAL REVENUE	-	-
EXPENSES		
Organizational Analysis	10,045	10,000
Organizational Transformation	16,711	65,000
Settlement	59,680	60,000
TOTAL EXPENSES	86,436	135,000
NET INCOME/(LOSS)	(86,436)	(135,000)

Finance: GST/HST

	DRAFT
ACTUALS	BUDGET
SEPT 2015	FY2015
TOTAL	TOTAL
-	
-	-
23,782	34,000
23,782	34,000
(23,782)	(34,000)
	SEPT 2015 TOTAL